

Sales Management with the ASP Model – WebEDI

The Swisscom IT Services Conextrade Trading Centre offers ASP Sales Management to suppliers who have a low volume of transactions. ASP Sales Management enables SMEs in particular to carry out the entire ordering and invoicing process efficiently via electronic means without the need for any large-scale IT infrastructure.

Solution

The ASP (Application Service Providing) Sales Management solution is based on a multilingual web application and is operated by the Swisscom IT Services Conextrade Trading Centre in the ASP Model.

There's no need for you to install new software or configure existing systems. All you need to access the application and data is the Internet and a web browser and Adobe Acrobat Reader.

Scope of application

ASP Sales Management allows you to accept, confirm or decline orders via the Conextrade Trading Centre using a browser and a secure Internet connection. Data can be downloaded and forwarded to an order management system via an appropriate interface.

You can also generate and send VAT-compliant invoices via ASP Sales Management.

The Conextrade Trading Centre transmits your documents and converts them to the format required by the recipient.

Order management

You can call up, edit and monitor incoming orders. Orders can also be printed or downloaded. ASP Sales Management offers you the option of receiving files (attachments) with the orders.

If required or if requested by the buyer, an order confirmation can be generated for every order. This is generated automatically from the received order data and sent to the buyer. The order confirmation can be accompanied by files (attachments).

Invoice management

You can use existing data from an order and/or order confirmation to generate, edit and send an electronic invoice. Invoices can also be printed or downloaded. If the order is not in electronic form, an invoice (without order reference) can be drawn up, edited and sent on the basis of new or predefined master data. Files (attachments) can be sent with the invoice, too.

Your customer receives the invoice directly in their electronic procurement application or in their ERP (Enterprise Resource Planning System) for further processing.

ASP Sales Management supports the fully electronic, VAT-compliant "E-Invoicing" process.

For more information on the E-Invoicing service from Swisscom IT Services, please refer to the relevant fact sheet.

Access to functions

To use this service, you must identify yourself on the Conextrade Trading Centre using a login (user ID) and password. You will then be able to access the order and invoice management system via a secure Internet connection.

Security

Because the data handled by Conextrade is confidential, compliance with security standards is a top priority of Swisscom IT Services and is guaranteed by stringent security precautions.

Connection to the Conextrade Trading Centre is provided via secure Internet transfer protocol SSL with transport encryption (HTTPS) for maximum confidentiality and integrity.

So you can rest assured that Swisscom IT Services guarantees maximum reliability at all times.

The benefits for you

- No investment required in your system environment
- Easy-to-use, multilingual user interface
- Attractive conditions and flat rates
- Cost savings in order/invoice recording and further processing
- Minimisation of costs, time-consuming error corrections and queries to customers

Flexibility

- Rapid implementation and variety of options
- Flexibility thanks to a broad array of supplementary services

A partner you can trust

- Swisscom IT Services is a leading Swiss IT service provider.
- Outstanding track record

Similar or supplementary products

- Invoice gateway (electronic VAT-compliant billing)
- Procurement Management: the bespoke procurement application

Swisscom IT Services Ltd

eTrade Solutions

Förrlibuckstrasse 60/62, P.O. Box

CH-8021 Zurich

Tel. +41 (0)44 294 22 00

E-mail: customercare.etrade@swisscom.com

www.swisscom.com/it-services