Analyst & investor presentation

Q3 2023 results

02 November 2023

swisscom

Agenda

Introduction
Louis Schmid, Head of Investor Relations

1 Highlights
Christoph Aeschlimann, CEO

2 Business review
Christoph Aeschlimann, CEO

3 Financial results
Eugen Stermetz, CFO

Q&A

Appendix

1

Highlights

Q3 achievements

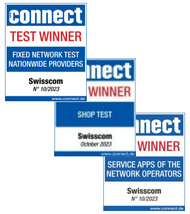
Solid quarter - financially and commercially

Sound financials.

Q3 with increased top line (+1.5%), EBITDA (+2.1%) and best margin (42.7%) over last 7 quarters

Strongest brand in Switzerland.[1]

Win of broadband, shop and service apps connect tests



Entertainment on next level.

Launch of new TV box and streaming offerings

Ongoing delivery on operational excellence.

Net Telco-cost savings (CHF +50mn) mostly offsetting Telco service revenue decline (CHF -56mn)

Fastweb with continuous growth.

+114k RGUs, +9% revenue and +2% EBITDA in Q3

EBITDA and CAPEX guidance unchanged.

Revenue outlook adjusted to CHF ~11.0bn

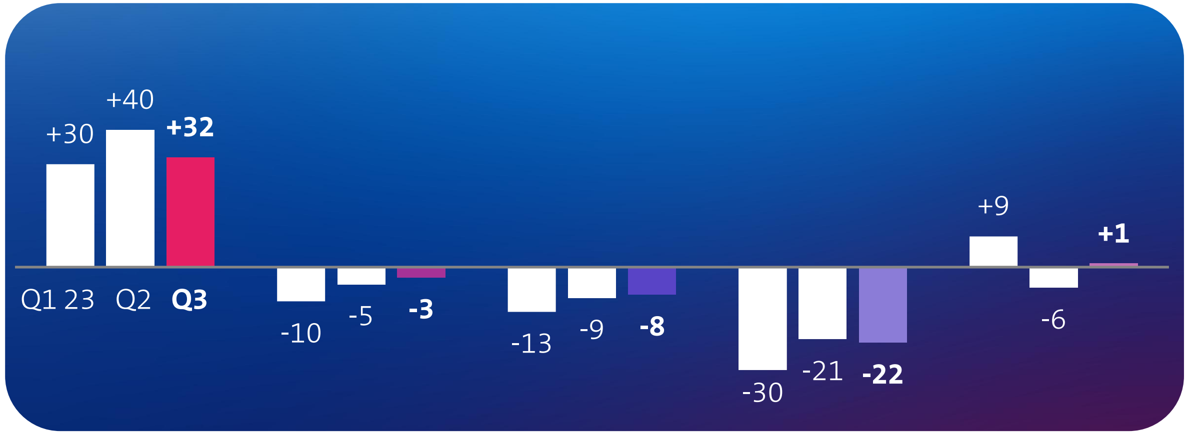
1) Source: Brand Finance, Report Switzerland 50/2023, Sept 2023

Q3 market performance

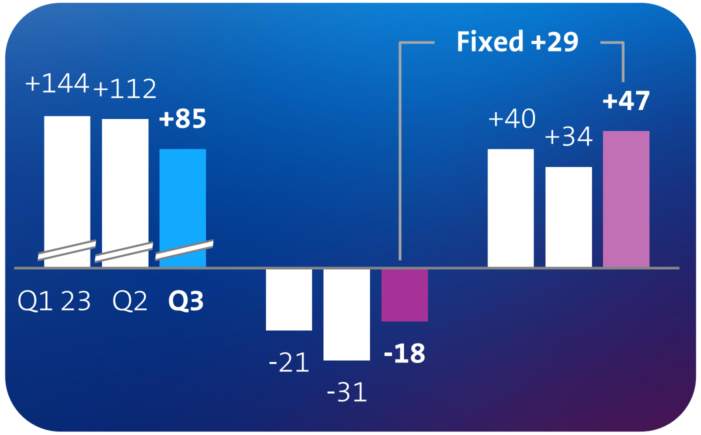
Operational trends confirmed. RGU base broadly stable in Switzerland and growing in Italy

Swisscom Switzerland

Net adds
reported in k



Fastweb



	Postpaid	Broadband	TV	Fixed voice	Wholesale	Mobile	Broadband	Wholesale
RGUs in k	5'248	2'009	1'541	1'249	683	3'428	2'613	579
Market share[1]	54%	49%	38%			5%	16%	

1) As per 30.06.2023

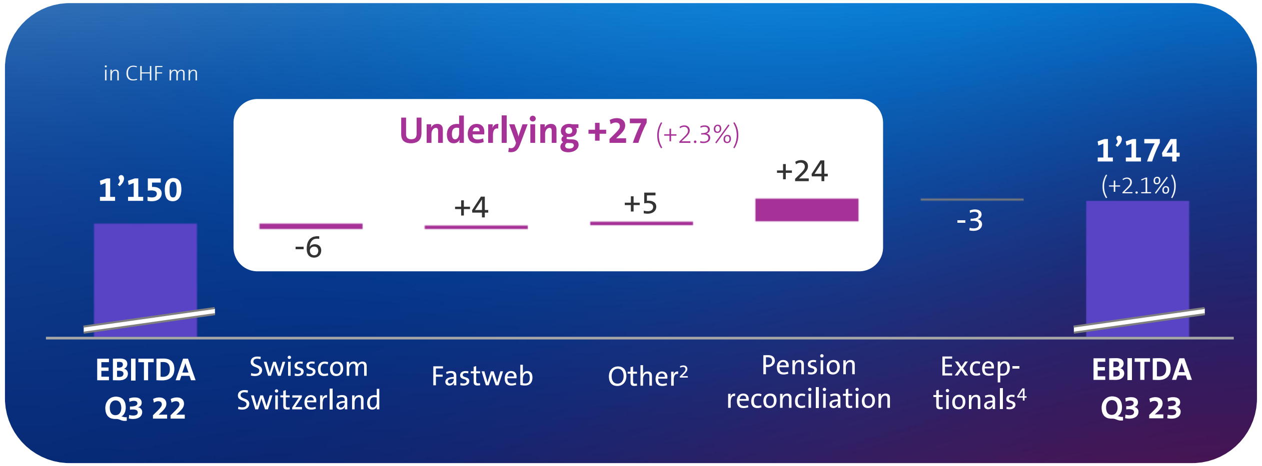
Q3 financial performance

Positive development with higher EBITDA and OpFCF proxy

Overview of key financials

in CHF mn	Q3 2023	9M 2023
Revenue	2'752 (+1.5% YOY)	8'202 (+0.3% YOY)
EBITDA	1'174 (+2.1% YOY)	3'477 (+4.1% YOY)
Net income	462 (+7.7% YOY)	1'310 (+7.9% YOY)
CAPEX	517 (-5.7% YOY)	1'630 (+1.8% YOY)
Net debt [1]		7'507 (-2.6% YOY)

Q3 EBITDA and OpFCF proxy development



1) Including lease liabilities of CHF 1'898mn, net debt w/o lease liabilities: CHF 5'609mn
2) Includes Other operating segments and intersegment elimination group level
3) Consists of depreciation right of use assets excluding IRU of CHF -61mn and interest expense leases of CHF -13mn
4) Currency effect (CHF -3mn)

Business review

Swisscom with consequent execution along strategic objectives

Strong focus on delivering and maximising value generation in Switzerland and Italy

Stabilise Telco business

Lever leading market position and maximise value generation based on best customer experience and strongest brand

Drive operational excellence

Simplification, digital push, automation and efficiency increase key to maintain margin of Swiss Telco business

Grow IT business

Continuously grow in IT with valuable and secure services as a leading ICT provider in Switzerland

Achieve profitable growth

Scale-up 5G mobile, grow in ICT services and maximise infrastructure monetisation with Fastweb

Swisscom Switzerland B2C - Continuously drive commercial competitiveness

Exciting brands, powerful products and excellent experience key to inspire customers

Level up #1 position as premium brand in Switzerland

Unique own-brand service experience

- Swisscom strongest brand in Switzerland[1]
- Best physical and digital care: win of connect tests 2023

- blue penetration further increasing thanks to quality-focused selling proposition
- Successful campaign of new blue offerings for families and kids

Stimulate sales and value-oriented growth with 2nd brand wingo

Successful across all services

- 2nd brand's proposition further developed with increased focus on value

- Push wingo as full-service provider to grow and increase value per customer
- Launch of mywingo app to become even easier to use

1) Source: Brand Finance, Report Switzerland 50/2023, Sept 2023

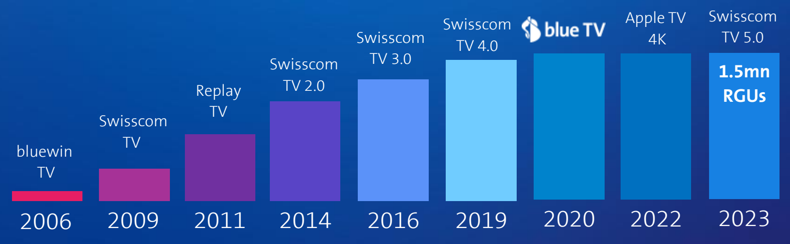
Swisscom Switzerland B2C - Entertainment strategically key

Leading proposition further enhanced to grow revenues and cement customer stickiness

Constantly innovate entertainment to the next experience level

From attacker to #1 in market share and NPS

TV **a success story** thanks to continuous investments in innovation, content and customer experience



Launch of **next generation TV box** embedding Google, connectivity and share services

androidtv

blue TV with top quality and the largest offerings in Switzerland

Key to differentiate and perform sustainably

The most popular 3rd **party streaming apps** conveniently preinstalled

new | new

blue TV with new all-in subscription package **SuperMax**

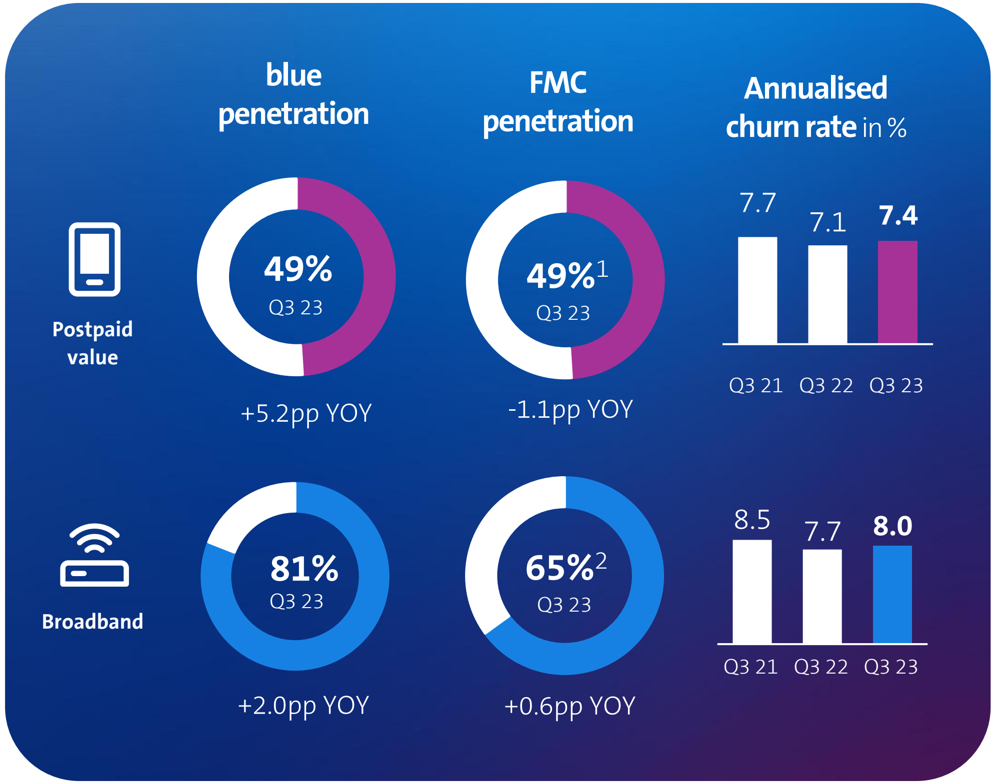
blue Sport your home of football: the best offering in Switzerland

Swisscom Switzerland B2C - Focus on value base management

Positive life-time value stimulation essential

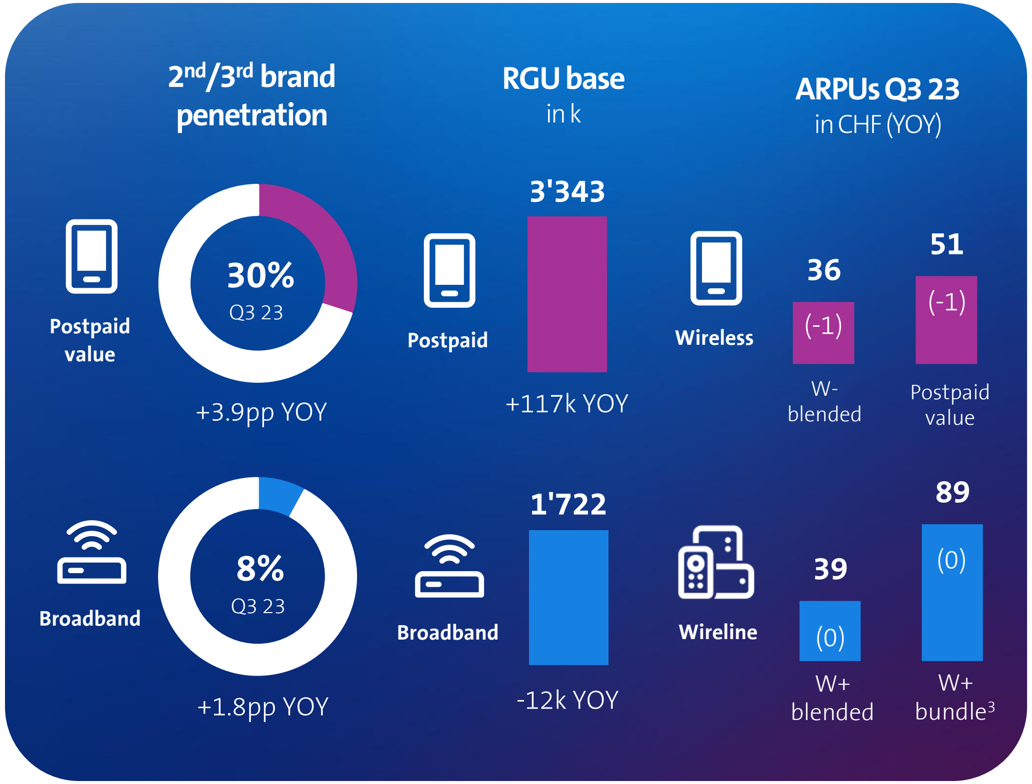
Low churn rates thanks to high blue and FMC penetrations

blue with increasing share



Unchanged trends in RGU and ARPU

ARPU stabilisation key



1) FMC share of postpaid value HHs (1'126k converged HHs, out of total HHs (2'293k, all brands) with at least 1 postpaid value subscription),
2) FMC share of BB HHs (1'126k converged HHs, out of total BB connections (1'722k, all brands)), 3) own brand bundle (BB + TV + fixed voice)

Swisscom Switzerland B2B - Business trends confirmed

Unchanged pricing pressure in Telco and top line growth in IT

Excellent NPS results

Personal support contributes significantly

Top NPS values, exceeding own targets thanks to performing networks, innovative products and consistent customer orientation

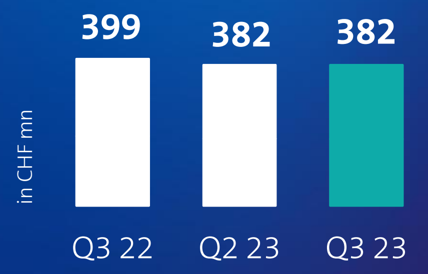
Corporate **45**

27 **SME**

Telco mostly on track

FY expectations intact

Q3 Telco service revenue **flat vs Q2**, YOY lower primarily due to pricing pressure and roaming tailwind last year[1]

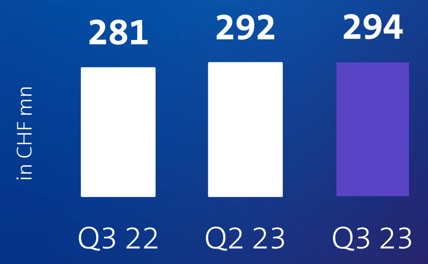


Successful migration of first SME customers to new **Enterprise Mobile** portfolio

IT growing

Security portfolio for SMEs enhanced

Q3 IT service revenue up **+5% YOY** (CHF +13mn, o/w CHF +5mn organic) despite low demand for new (outsourcing) projects



Launch of additional protection services against cyberattacks for smaller SMEs

1) Average revenue per underlying product Q3 23: CHF 50 (CHF -2 YOY, flat vs. Q2)

Swisscom Switzerland Networks and IT - Leading in Switzerland

Outstanding quality and coverage, underpinned by strong IT capabilities focus

Wireless networks: outstanding pop coverage

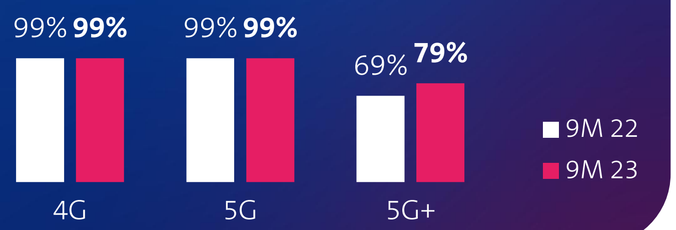
5G+ rollout progressing

5G Driving up 5G+ coverage: +10pp YOY

Mid-term aspiration of ~90% 5G+ coverage unchanged

Latest NPS survey with strong results for network coverage, stability and speed

Pop coverage



Wireline networks: #1 in Switzerland

For another year Swisscom best in connect test

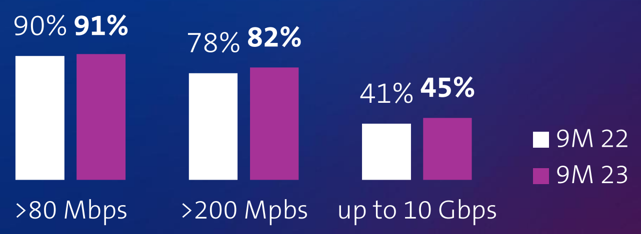
Best fixed network in Switzerland

connect
TEST WINNER
FIXED NETWORK TEST NATIONWIDE PROVIDERS
Swisscom
N° 10/2023
www.connect.de

2.47mn HHs with up to 10 Gbps speed (+4pp YOY)

Potential federal Gigabit funding in remote locations under political discussion

HH coverage [1]



Strong and independent in IT

Enhancing inhouse capabilities

Scaling up inhouse IT capabilities ...

... with local & global talents in Rotterdam and Riga

Leveraging Cloud native & Partnership with AWS

Driving digital innovation and software engineering

1) Ratio of total 5.45mn HHs in Switzerland

Swisscom Switzerland Telco cost savings - Ongoing delivery

Net Telco cost savings on track

Operational excellence crucial

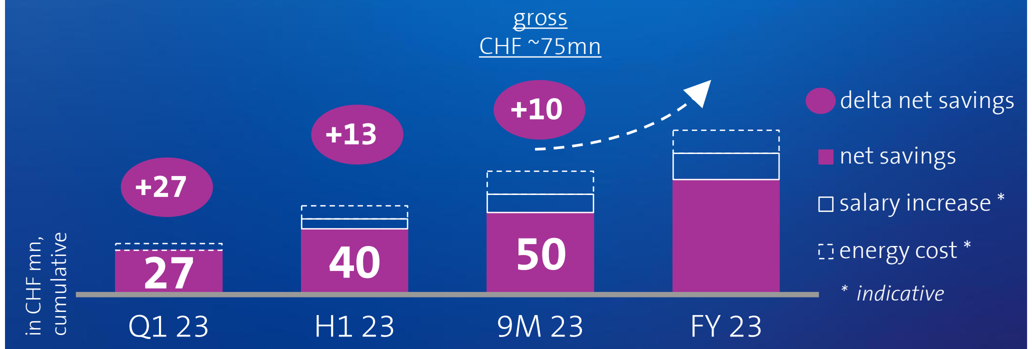
Numerous initiatives up and running

- **Networks and IT simplification**
- **Digitisation of customer interaction**
- **Lean and agile organisation**
- **Data, AI and Analytics-driven efficiency**

Continuous execution a constant priority

9M net savings of CHF 50mn

Telco cost savings



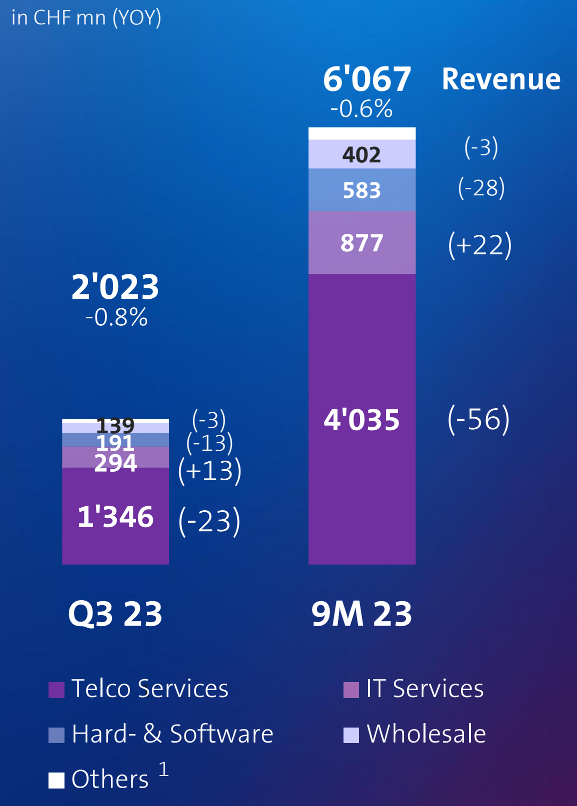
CHF ~75mn gross savings if adjusted for higher energy costs and salary expenses impacted by inflationary headwind

Continuously strive for Telco cost savings to balance out Telco service revenue erosion

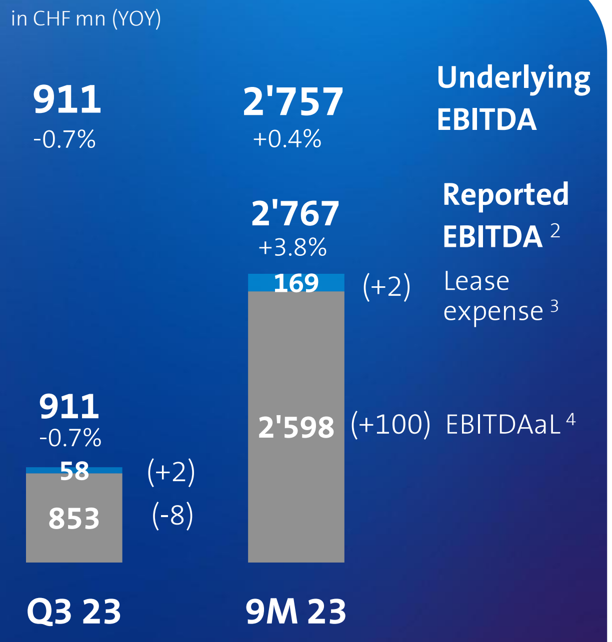
Swisscom Switzerland Financials

Q3 with solid underlying EBITDA and higher OpFCF proxy

Revenue

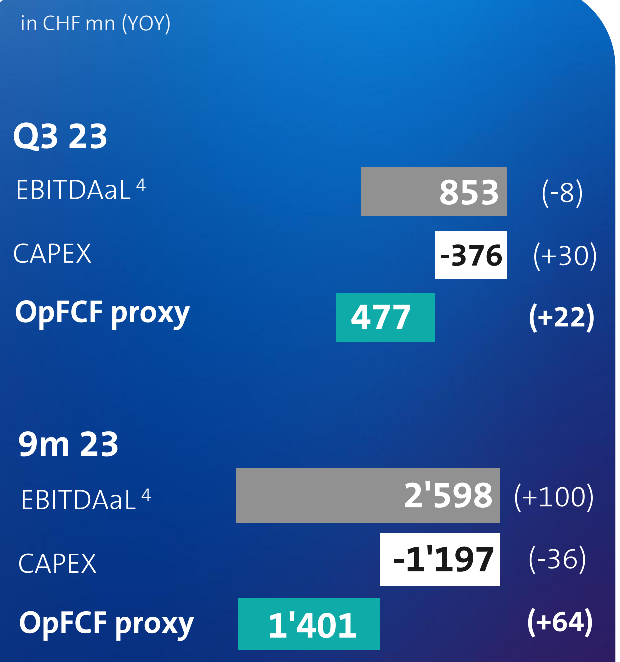


EBITDA



- **Underlying Q3 EBITDA solid:** operational excellence results compensate Telco service revenue decline
- **Reported 9M increase affected by regulatory provisions** in Q2 2022 and Q2 2023[2]

OpFCF proxy



- **Q3 OpFCF proxy increased +4.8% YOY** thanks to lower investments

1) Q3 23: CHF 53mn (CHF +10mn YOY), 9M 23: CHF 170mn (CHF +26mn YOY), 2) Reported 9M EBITDA change include exceptional impact of CHF +92mn (CHF +82mn from provisions for regulatory litigations in Q2 2022, CHF +10mn from release of regulatory provisions in Q2 2023), 3) Consists of depreciation right of use assets and interest expense leases within scope of IFRS 16, 4) EBITDA after lease expense

Fastweb - Another quarter of solid market performance thanks to ...

... value focus in UBB Consumer and growth in Mobile, Enterprise and Wholesale

Q3 with continuous growth.

Solid market performance confirmed in Q3 with +114 RGUs, +9% revenue and +2% EBITDA

Consumer with increasing UBB and mobile RGU base.

UBB penetration up to c. 90%. Mobile subs base +17% YOY, 2nd best market performer on MNP

Enterprise orderbook: +36% YOY.

Ongoing growth of top line thanks to IT/security, 5G mobile and connectivity

Wholesale lines up to 579k. Q3 with top score ever.

+47k new lines in Q3 with a well-balanced acquisition mix among Enel , Sky, Windtre and Iliad

Infra-centric proposition with rising coverages.

UBB footprint[1]: >93% of HHs and companies. 5G with 70% pop coverage. Fastweb confirmed again as leader of Italian mobile speed ranking[2]

Further driving strong ESG positioning.

FDA[3] doubled its participants to 250k in Q3. Fastweb listed among best employers' companies in Italy for 2024[4]

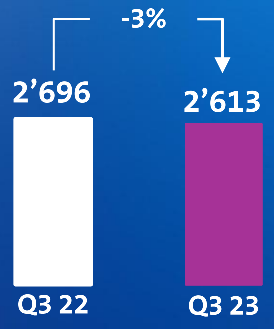
1) Fixed connections with ≥100 Mbps speed, 2) Ookla Speedtest 9M 2023, 3) Fastweb Digital Academy, 4) Source: Statista, Corriere della Sera

Fastweb Consumer - Mobile RGU base keeps growing ...

... while focusing on value with increasing ultra-broadband share and FMC penetration

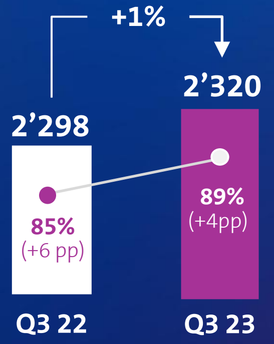
Broadband

BB subs in k (YOY)



- Fastweb continues its "value vs volume" positioning to protect marginality
- Churn further improved (-5% YOY)

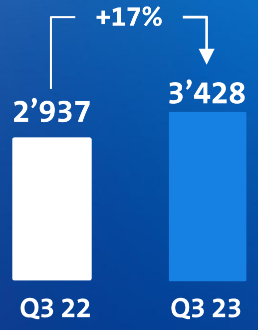
UBB subs (k) and **penetration** (YOY)



- UBB share up to 89% (+4pp)
- 99% of gross adds are UBB subs (+5pp YOY)

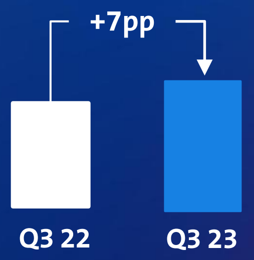
Mobile

Mobile subs in k (YOY)

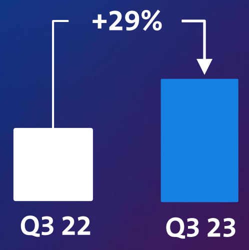


- Ongoing growth: **+491k YOY**, o/w +85k in Q3
- Awarded as Italian fastest mobile network[1]

Mobile-only share
(YOY)



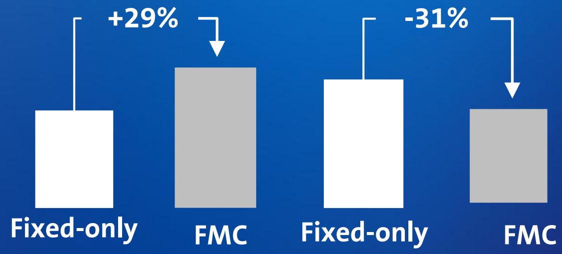
Data usage
(customer/month, YOY)



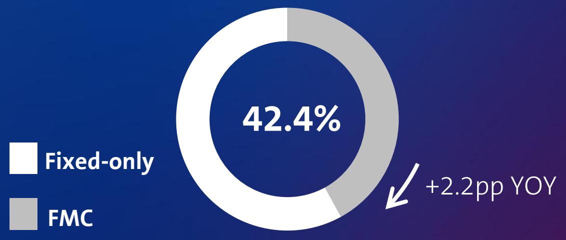
FM convergence

ARPU uplift
in Q3 23

Churn benefit
in Q3 23



FMC penetration
within BB customer base



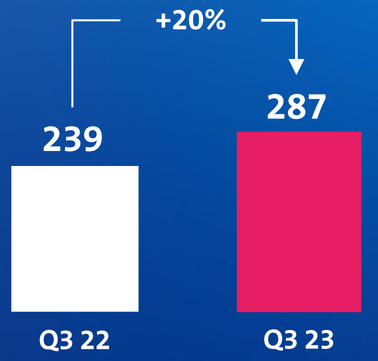
1) Ookla Speedtest 9M 2023

Fastweb Enterprise and Wholesale - Q3 with strong top line momentum ...

... driven by Public Sector in Enterprise and growing UBB connections in Wholesale

Enterprise

Revenue in EUR mn (YOY)



- Outstanding growth of +20% YOY primarily **driven by VAS/ICT revenues** (incl. EU recovery projects in PA sector) **and hardware sales** to large accounts

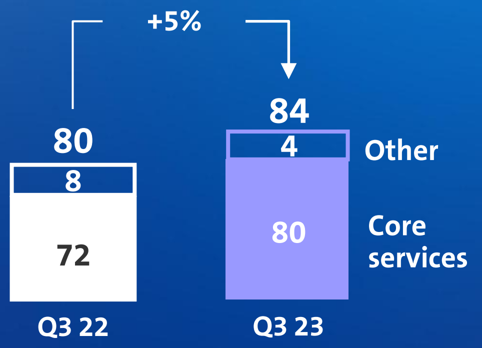
New Enterprise contracts

5G Mobile, Connectivity and Security main growth drivers

bofrost*	Ministero della Giustizia	MONCLER
5G Mobile	Connectivity	ICT /Security

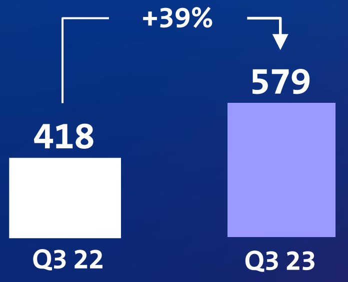
Wholesale

Revenue in EUR mn [1] (YOY)



- **Core services:** +11% YOY driven by increasing number of wholesale lines

Wholesale lines (k)



- **YOY +161k, t/o Q3 with +47k new connections** primarily driven by Sky, ENEL, Windtre and Iliad

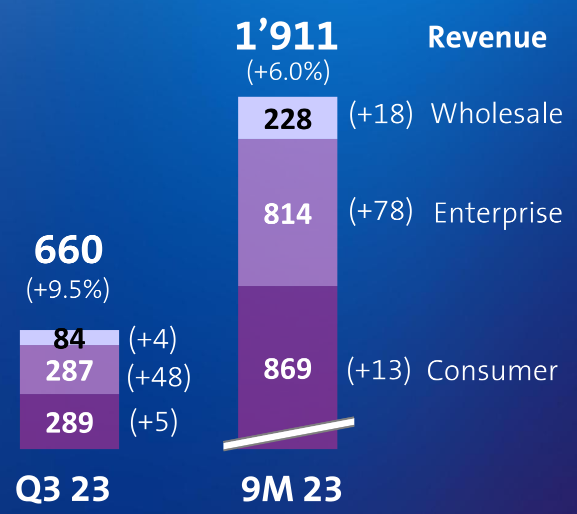
1) Including intersegment revenues

Fastweb Financials

Growing: revenue stronger than expected and underlying EBITDA as expected

Revenue

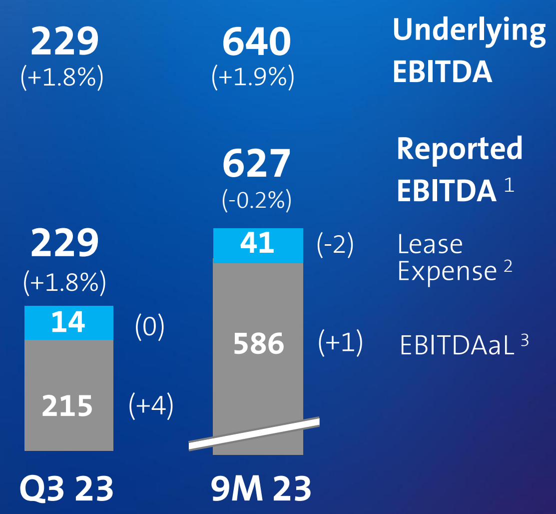
in EUR mn (YOY)



- **9M 2023 revenues up by +6%**, driven by Consumer Mobile, Wholesale and Enterprise (strong Q3 driven by VAS/ICT revenues and hardware sales, both with low marginality)

EBITDA

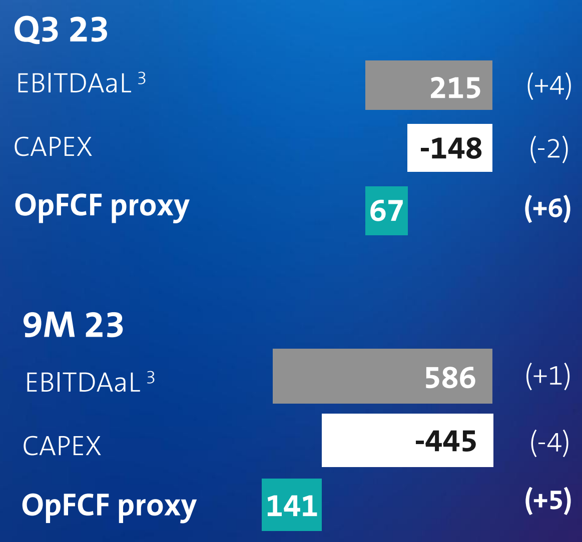
in EUR mn (YOY)



- Underlying EBITDA growth in line with **FY expectation +2-3%**
- Q3 EBITDA impacted by higher SAC and regulatory access fee costs in Consumer and low margin growth in Enterprise

OpFCF proxy

in EUR mn (YOY)



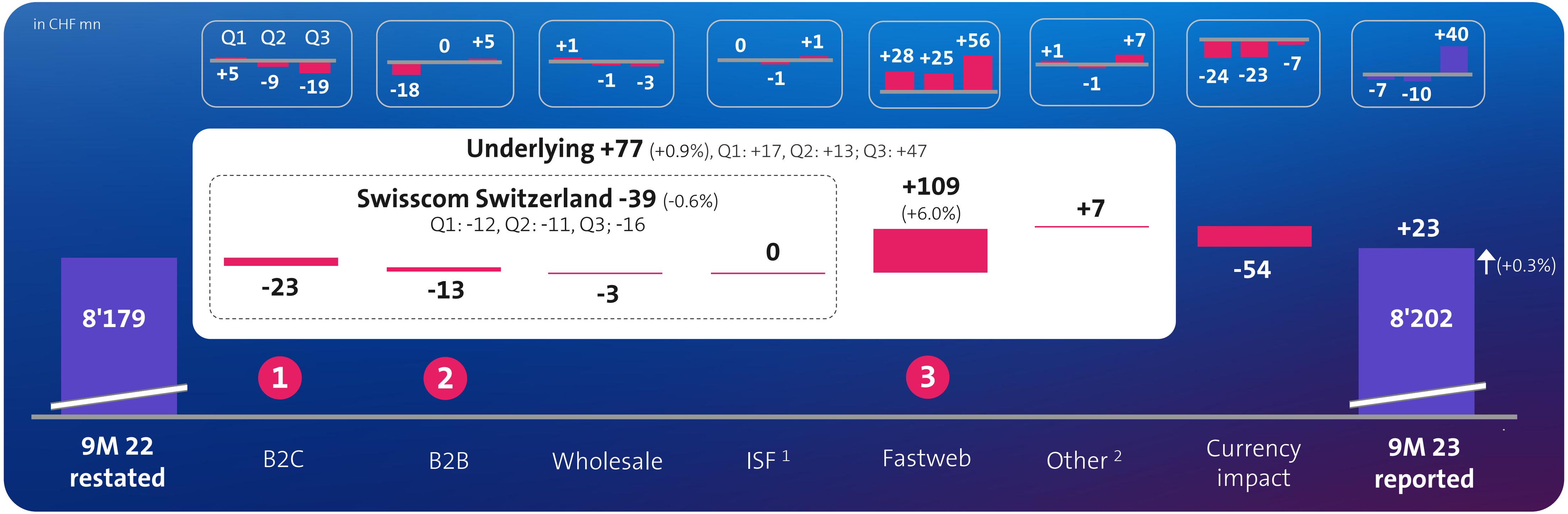
- **9M OpFCF proxy increased** despite impact from regulatory provisions in Q2
- **Underlying 9M OpFCF proxy** increased by **EUR +18mn**

1) Reported 9M EBITDA change include exceptional impact of EUR 13mn from provisions for regulatory litigations in Q2 2023,
2) Consists of depreciation right of use assets and interest expense leases within scope of IFRS 16, 3) EBITDA after lease expense

Financial results

Group revenue

Q3 revenue increase primarily driven by Fastweb growth



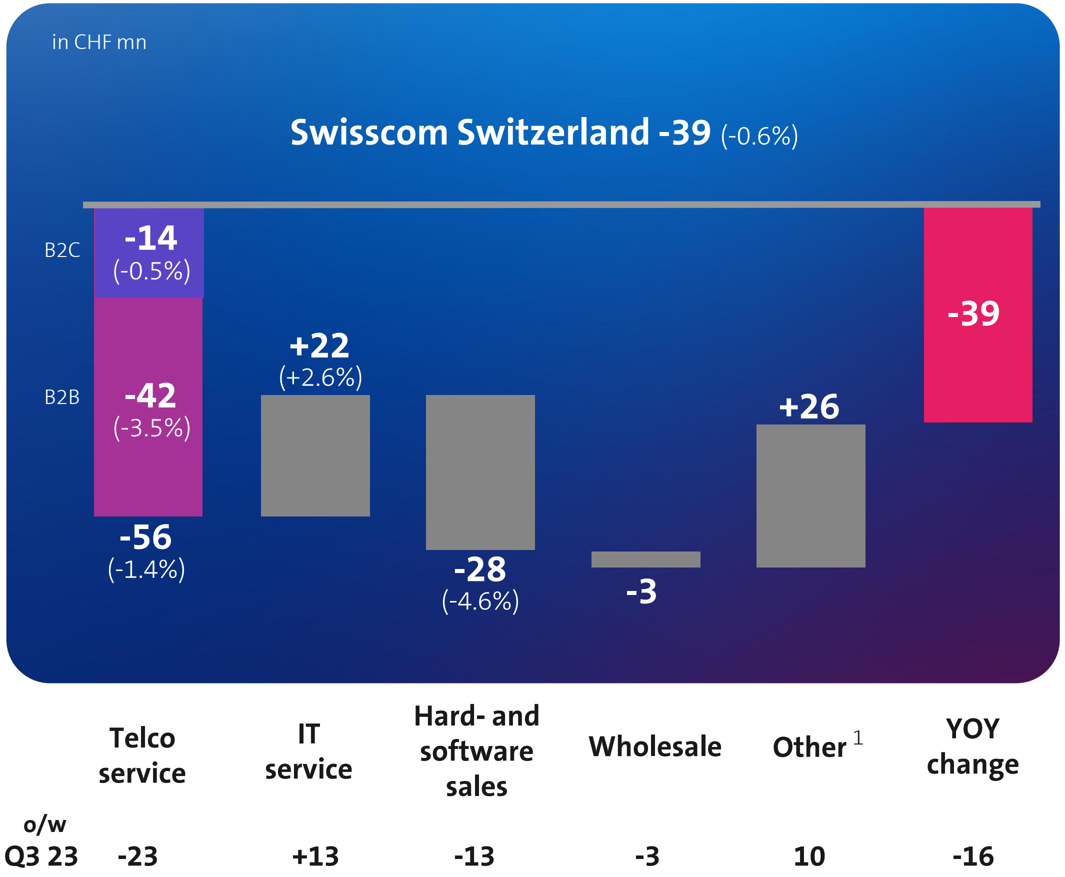
1. Q3 with lower Telco service revenue (CHF -6mn) and hard- and software sales (CHF -21mn), partly compensated by other revenue (CHF +8mn, primarily cinema revenues and IFRS15 reconciliation effects)
2. Q3 slightly up thanks to IT service revenue (CHF +13mn) and higher hard- and software sales compensating decrease in Telco service revenue (CHF -17mn)
3. Q3 with strong growth mostly driven by Enterprise (CHF +47mn). Consumer (CHF +5mn) and Wholesale (CHF +4mn) also with higher top line

1) Infrastructure & Support Functions, including intersegment revenue, 2) Other operating segments and Intersegment elimination

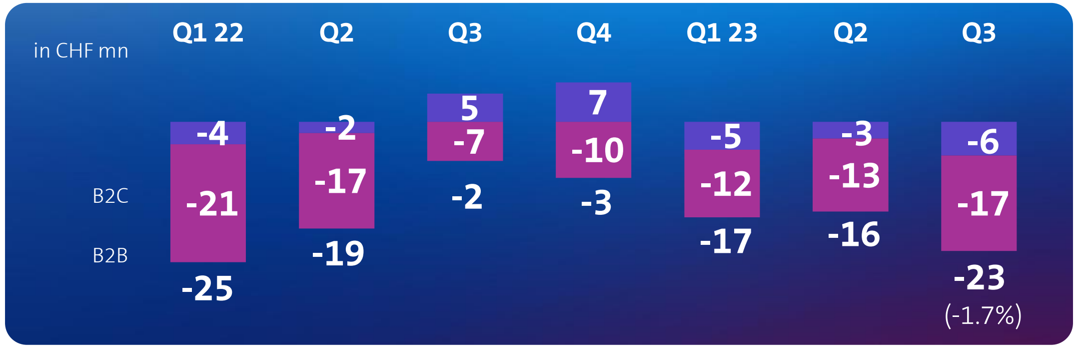
Swisscom Switzerland revenue

Telco service revenue decline: marginal in B2C, more pronounced in B2B

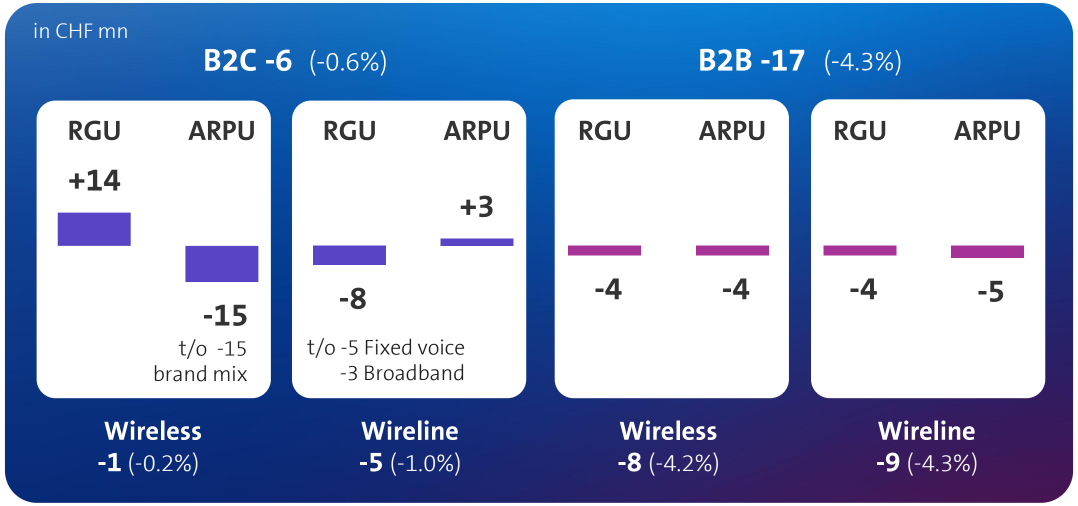
9M 23 revenue changes by business drivers



Telco service revenue evolution

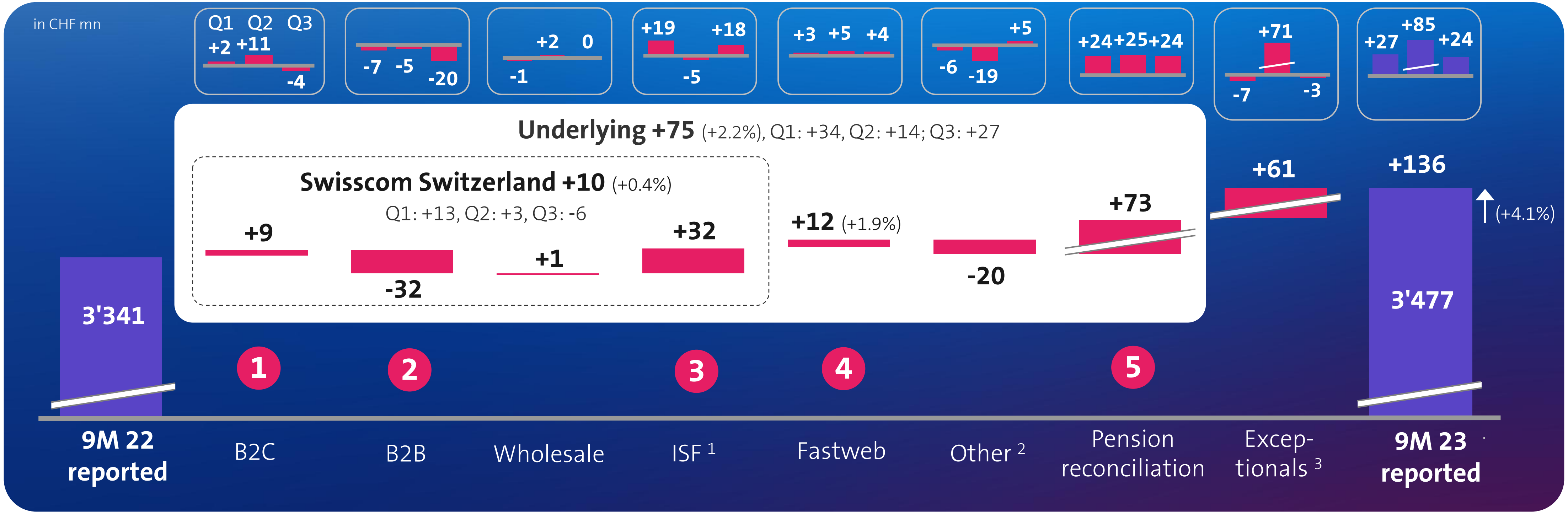


Q3 23 Telco service revenue changes



1) Including intersegment revenue, YOY change driven by higher cinema revenues CHF +12mn (o/w Q3 CHF +5mn) and IFRS15 reconciliation effects due to promotions CHF +16mn (o/w Q3 CHF +4mn)

Group EBITDA
Positive EBITDA development

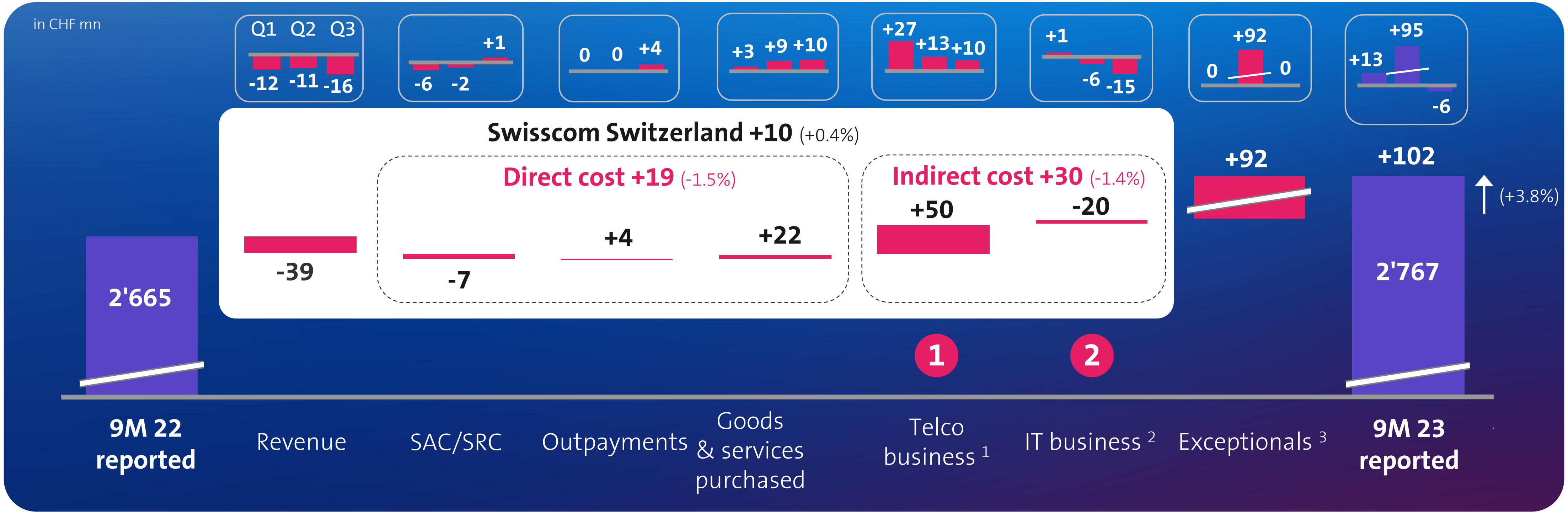


1. Q3: declining Telco service revenue not fully compensated by Telco cost savings
2. Q3 impacted by Telco service revenue (CHF -17mn), lower Telco cost saving contributions this year and slightly softer profitability in IT
3. Q3 with progress on cost savings
4. EBITDA up thanks to top line growth
5. Lower operating pension cost due to higher IFRS discount rate. Estimated FY impact of CHF +90mn

1) Including intersegment elimination Swisscom Switzerland, 2) Includes Other operating segments, intersegment elimination group level, 3) Provisions for regulatory litigations (Q2 22: CHF -82mn, Q2 23: CHF -3mn net), currency impact (Q1: CHF -7mn, Q2:23: CHF -8mn; Q3:23: CHF -3mn)

Swisscom Switzerland EBITDA

Higher EBITDA thanks to ongoing delivery on operational excellence



1. Q3 with CHF +10mn net Telco cost savings despite inflationary challenges (higher personnel and energy cost). On track to compensate for Telco service revenue decline.
2. Q3 additionally impacted by Axept acquisition (effective from 1 July)

1) Capacity costs and other operating expenses of Telco business, 2) Capacity costs and other operating expenses of IT business, 3) Provisions for regulatory litigations (Q2 22: CHF -82mn, Q2 23: CHF +10mn release)

Capital expenditures

On track to achieve FY guidance of CHF 2.3bn

CAPEX overview

in CHF mn	Q3 23	9M 23
Group CAPEX	517 (-31, -5.7% YOY)	1'630 (+29, +1.8% YOY)
Swisscom Switzerland	376 (-30, -7.4% YOY)	1'197 (+36, +3.1% YOY)
Fastweb [1]	143 (-4, -2.7% YOY)	436 (-17, -3.8% YOY)
Other [2]	-2	-3

CAPEX Swisscom Switzerland 9M 23

Wireless
CHF 201mn
(CHF +1mn YOY)

- Ongoing investments in **5G+ coverage extension**. CAPEX at prior's year level

Fibre
CHF 298mn
(CHF -35mn YOY)

- Overall fibre envelope lower due to completion of FTTS rollout in 2022. **FTTH spendings up** this year (CHF +93mn YOY)

Backbone & transport infra
CHF 424mn
(CHF +59mn YOY)

- Higher CAPEX due to **extra license fees** (e.g., cloud) this year and **lower spendings last year**

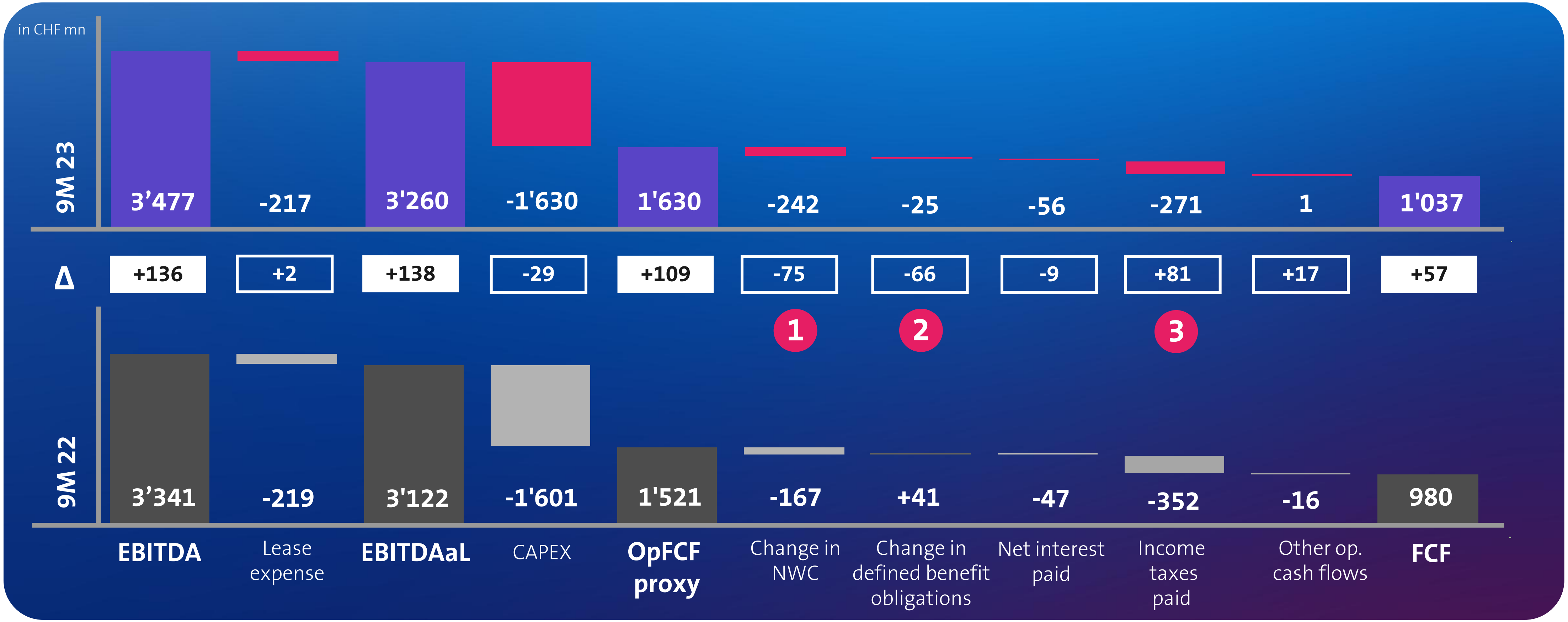
IT & others
CHF 274mn
(CHF +11mn YOY)

- **Unchanged investments in IT** to push digitalisation, drive customer experience and increase efficiency

1) In local currency 9m 23: EUR 445mn, YOY -0.9% (9m 22: EUR 449mn), 2) Including intersegment elimination

Free cash flow

High tax payments in 2022 mostly explain FCF improvement this year



1. Higher NWC change this year mainly due to lower trade payables
2. Higher discount rate for IFRS pension liabilities with no impact on company contributions to pension fund (see appendix)
3. Higher tax payments last year due to a different payment schedule. 2023 with a more ordinary course

Net income

EPS increase (+8%) thanks to higher EBITDA overcompensating lower financial result

1 9M 2022 positively impacted by change in fair value of interest rate swaps

1) Tax rate 9m 23: Tax expenses of CHF 311mn / EBT of CHF 1'621mn = 19.2%, tax rate 9m 22: Tax expenses of CHF 294mn / EBT of CHF 1'508mn = 19.5%

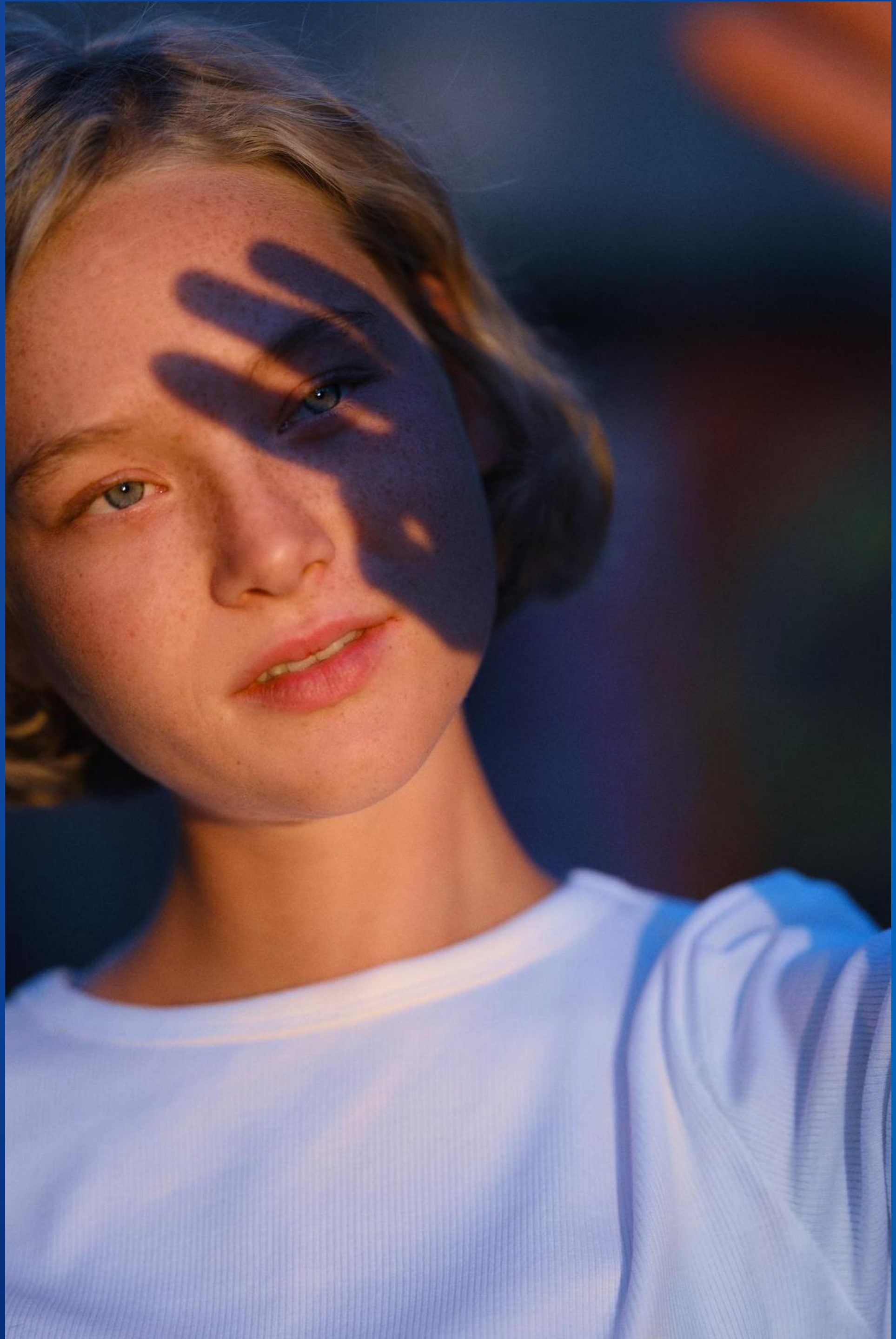
FY 2023 guidance for EBITDA and CAPEX unchanged

Revenue outlook adjusted to reflect primarily stronger Swiss franc and lower HW sales in Switzerland

in CHF bn	2022	Splits into:	so far[4] 2023 outlook	**new 2023 outlook**[5]	Splits into:
Revenue	11.051[1]	CHF 8.6bn for Switzerland[3] EUR 2.5bn for Fastweb	11.1-11.2	**~11.0**	CHF ~8.5bn for Switzerland EUR 2.5-2.6bn for Fastweb
EBITDA[2]	4.406	CHF 3.5bn for Switzerland EUR 0.9bn for Fastweb	4.6-4.7	**~4.6-4.7**	CHF 3.7-3.8bn for Switzerland EUR ~0.9bn for Fastweb
CAPEX	2.309	CHF 1.7bn for Switzerland EUR 0.6bn for Fastweb	~2.3	**~2.3**	CHF ~1.7bn for Switzerland EUR ~0.6bn for Fastweb

Upon meeting its targets, Swisscom plans to propose again,
a dividend of CHF 22/share (payable in 2024)

1) Restated, 2) EBITDAaL 2022: CHF 4.1bn, EBITDAaL guidance 2023: CHF ~4.3-4.4bn, 3) Swisscom Group without Fastweb
4) As presented on 3 August 2023, 5) For consolidation purposes, CHF/EUR of new 0.98 (so far 1.00) has been used (vs. 1.00 for FY 2022)



Q&A

Appendix

Key financials

Underlying revenue and EBITDA

in CHF mn	2022					2023				Change			
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Revenue	**2'754**	**2'713**	**2'712**	**2'872**	**11'051**	**2'747**	**2'703**	**2'752**		**-7**	**-10**	**+40**	
Currency effect						24	23	7		+24	+23	+7	
Underlying										**+17**	**+13**	**+47**	
EBITDA	**1'137**	**1'054**	**1'150**	**1'065**	**4'406**	**1'164**	**1'139**	**1'174**		**+27**	**+85**	**+24**	
Provisions for regulatory litigations		82		75	157		3				-79		
Restructuring cost				-5	-5								
Adjustments		82		70	152		3				-79		
Adjusted	**1'137**	**1'136**	**1'150**	**1'135**	**4'558**	**1'164**	**1'142**	**1'174**		**+27**	**+6**	**+24**	
Currency effect						7	8	3		+7	+8	+3	
Exceptionals (adjustments + currency effect)										+7	-71	+3	
Underlying										**+34**	**+14**	**+27**	

1) CHF/EUR exchange rate for Q1 2023 of 0.995, for H1 2023 of 0.988 and for 9m 0.980 (vs. 1.034 for Q1 2022, 1.026 for H1 2022 and for 9m 2022 1.009)

Residential Customers

Segment reporting as per 30.09.2023

Revenue decreased (-0.7%) driven by hardware sales due to lower volume of smartphones sold. Higher cinema revenues and IFRS15 reconciliation effects did compensate partly.

Telco service revenue nearly stable (-0.5%): shift in brand mix mostly compensated by increase in postpaid subs.

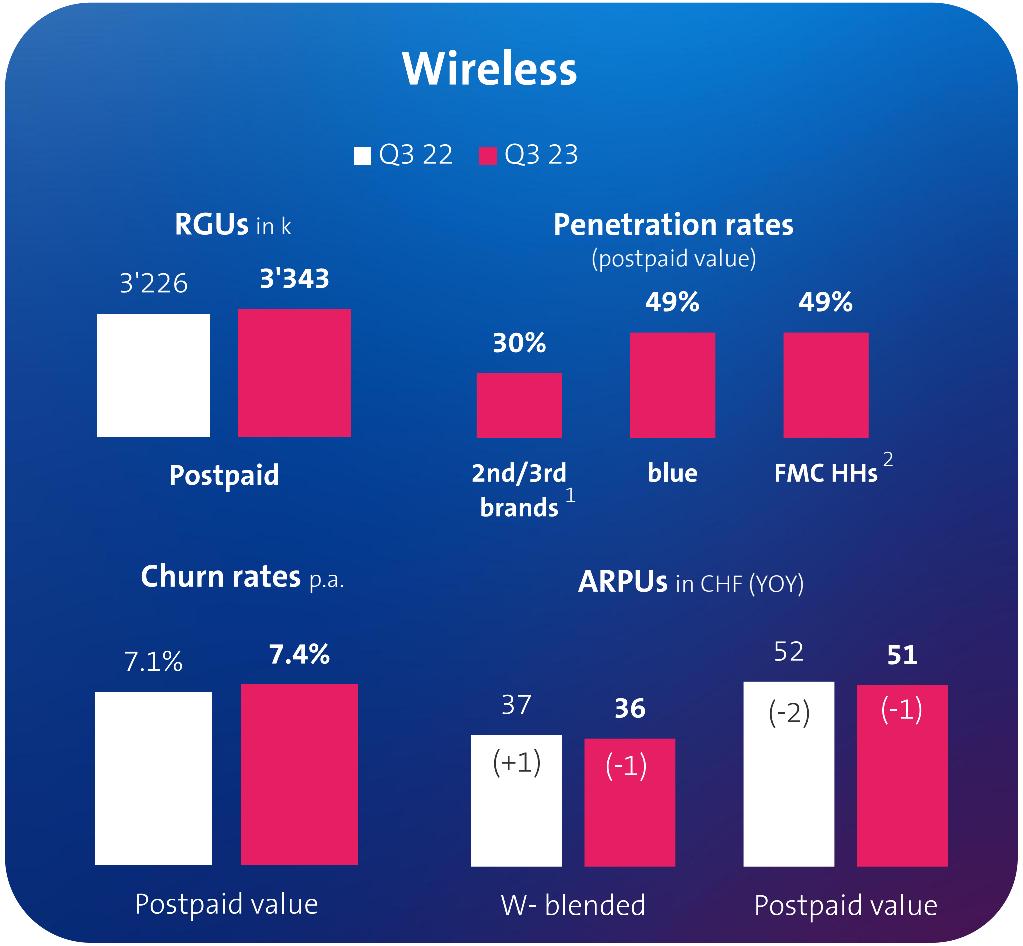
EBITDA slightly higher (+0.4%) primarily thanks to improved indirect cost base.

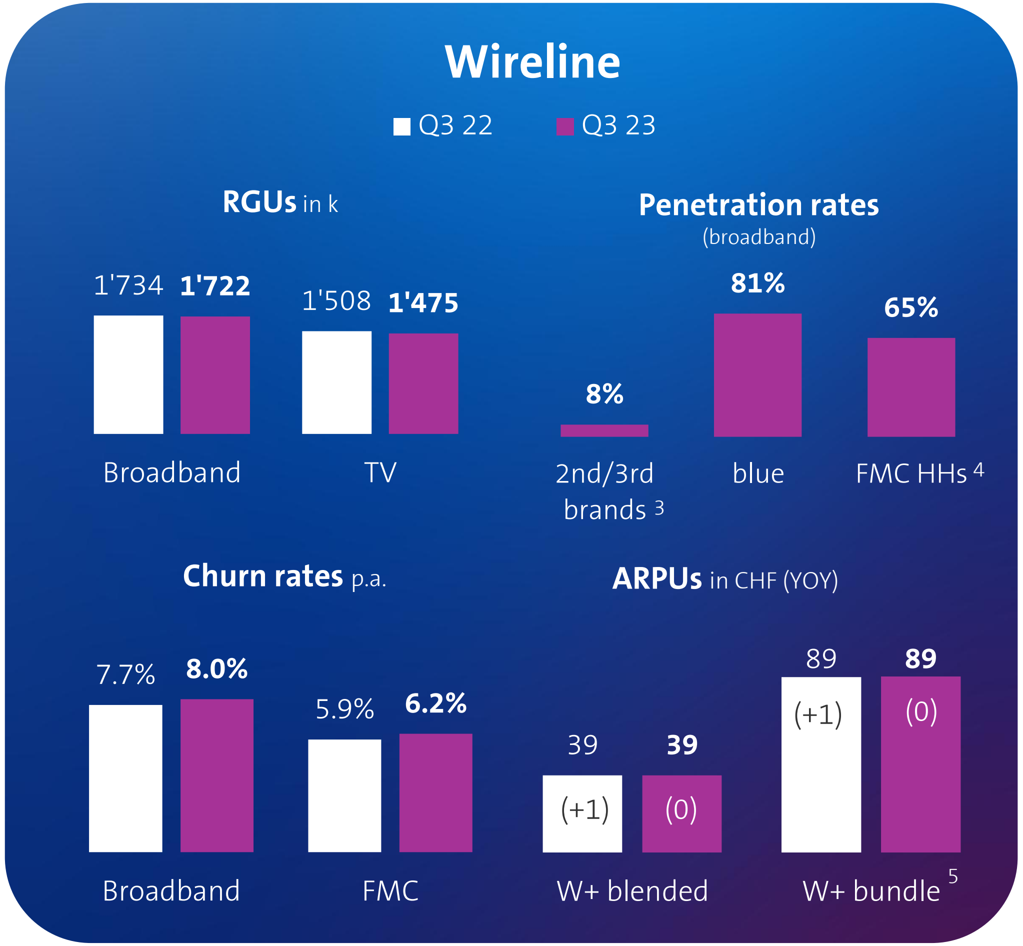
in MCHF	Q3 2023	Q3/Q3	30.09.2023	YOY
Revenue [1)]	**1'110**	**-1.9%**	**3'345**	**-0.7%**
Direct costs	-199	-7.9%	-628	-1.7%
Indirect costs [2)]	-158	0.0%	-475	-4.6%
EBITDA	**753**	**-0.5%**	**2'242**	**0.4%**
EBITDA as % of revenue	*67.8%*		*67.0%*	
Lease expense	-10	0.0%	-30	3.4%
EBITDAaL	743	-0.5%	2'212	0.4%
CAPEX	-12	-14.3%	-27	-12.9%
OpFCF proxy	731	-0.3%	2'185	0.6%
Number of employees (FTE)	+30		2'562	-4.0%
Postpaid subs (k)	+30		3'343	3.6%
Prepaid subs (k)	-30		949	-11.0%
Wireless subs (k)	+0		4'292	0.0%
ARPU wireless in CHF	36	-2.7%	36	0.0%
Broadband subs (k)	-2		1'722	-0.7%
TV subs (k)	-8		1'475	-2.2%
Fixed voice subs (k)	-17		1'024	-7.2%

1) incl. intersegment revenues
2) incl. own work capitalised and other income

Residential Customers

Overview of Q3 operational KPIs





1) Postpaid value share of 2nd and 3rd brands +3.9pp YOY, 2) FMC share of postpaid value HHs (1'126k converged HHs, out of total HHs (2'293k, all brands) with at least 1 postpaid value subscription), -1.1pp YOY, 3) BB share of 2nd and 3rd brands, +1.8pp YOY, 4) FMC share of BB HHs (1'126k converged HHs, out of total BB connections (1'722k, all brands)) +0.6pp YOY, 5) own brand bundle (BB + TV + fixed voice)

Business Customers

Segment reporting as per 30.09.2023

Revenue decreased (-0.7%), driven by Telco service revenue (CHF -42mn, primarily price pressure). Higher IT service revenue (CHF +22mn) did partly compensate.
Hard- and software sales flattish.

EBITDA down (-3.0%). Decrease of Telco service revenue partly compensated by lower OPEX in the Telco business.

in MCHF	Q3 2023	Q3/Q3	30.09.2023	YOY
Revenue [1]	**769**	**0.7%**	**2'304**	**-0.7%**
Direct costs	-184	2.2%	-542	-1.6%
Indirect costs [2]	-245	9.4%	-743	3.3%
EBITDA	**340**	**-5.6%**	**1'019**	**-3.0%**
EBITDA as % of revenue	*44.2%*		*44.2%*	
Lease expense	-7	0.0%	-22	0.0%
EBITDAaL	333	-5.7%	997	-3.1%
CAPEX	-12	20.0%	-35	9.4%
OpFCF proxy	321	-6.4%	962	-3.5%
Number of employees (FTE)	+36		5'439	4.3%
Wireless subs (k)	+2		1'905	1.7%
ARPU wireless in CHF	28	-9.7%	28	-6.7%
Broadband subs (k)	-1		287	-2.0%
TV subs (k)	+0		66	-2.9%
Fixed voice subs (k)	-5		225	-9.3%

1) incl. intersegment revenues
2) incl. own work capitalised and other income

Wholesale

Segment reporting as per 30.09.2023

Revenue flattish (-0.2%). Lower revenue from termination was partly compensated by slightly higher revenues from wholesale services and inbound roaming.

Indirect costs and EBITDA impacted by a release of regulatory provisions of net CHF 10mn in Q2 2023.

Excluding the exceptional effect, EBITDA nearly stable (+0.5%).

in MCHF	Q3 2023	Q3/Q3	30.09.2023	YOY
Revenue [1]	**142**	**-1.4%**	**412**	**-0.2%**
Direct costs	-84	-2.3%	-188	-1.1%
Indirect costs [2]	-4	n.m.	-4	-71.4%
EBITDA	**54**	**0.0%**	**220**	**5.3%**
EBITDA as % of revenue	*38.0%*		*53.4%*	
Lease expense	-		-	
EBITDAaL	54	0.0%	220	5.3%
CAPEX	-		-	
OpFCF proxy	54		220	5.3%
Number of employees (FTE)	+2		82	0.0%
Wholesale lines (k)	+1		683	-1.2%

1) incl. intersegment revenues
2) incl. own work capitalised and other income

Infrastructure & Support Functions

Segment reporting as per 30.09.2023

Indirect costs and EBITDA improved substantially due to an increase of regulatory provisions (CHF 82mn) in prior year.

Excluding the exceptional effect, EBITDA improved by 4.3%.

in MCHF	Q3 2023	Q3/Q3	30.09.2023	YOY
Revenue [1)]	19	5.6%	57	5.6%
Direct costs	-2	-33.3%	-6	-14.3%
Indirect costs [2)]	-254	-5.6%	-766	-12.6%
EBITDA	-237	-6.7%	-715	-13.8%
Lease expense	-40	5.3%	-116	0.9%
EBITDAaL	-277	-5.1%	-831	-12.0%
CAPEX	-352	-7.6%	-1'135	3.4%
OpFCF proxy	-629	-6.5%	-1'966	-3.7%
Number of employees (FTE)	+89		5'128	4.6%

1) incl. intersegment revenues
2) incl. own work capitalised and other income

Fastweb

Segment reporting as per 30.09.2023

Consumer revenue grew by +1.5% YOY, driven by increasing mobile RGUs.

Enterprise revenue up +10.6% YOY, primarily thanks to higher contributions from public administration.

Wholesale revenue increased +8.6% YOY, driven by higher number of wholesale lines (+38.5%).

Reported EBITDA impacted by an increase of provisions for regulatory litigations (EUR -13mn) in connection with a court decision on 4-weeks billing in Q2 2023.

Excluding that provision, EBITDA up +2% YOY primarily thanks to top line growth.

in MEUR	Q3 2023	Q3/Q3	30.09.2023	YOY
Consumer	289	1.8%	869	1.5%
Enterprise	287	20.1%	814	10.6%
Wholesale [1]	84	5.0%	228	8.6%
Revenue [1]	**660**	**9.5%**	**1'911**	**6.0%**
Direct costs	-266	22.6%	-740	17.1%
Indirect costs [2]	-165	2.5%	-544	0.4%
EBITDA	**229**	**1.8%**	**627**	**-0.2%**
EBITDA as % of revenue	*34.7%*		*32.8%*	
Lease expense	-14	0.0%	-41	-4.7%
EBITDAaL	215	1.9%	586	0.2%
CAPEX	-148	-1.3%	-445	-0.9%
OpFCF proxy	67	9.8%	141	3.7%
Number of employees (FTE)	+29		3'146	7.9%
Wireless subs (k)	+85		3'428	16.7%
Broadband subs (k)	-18		2'613	-3.1%
Wholesale lines (k)	+47		579	38.5%
In consolidated Swisscom accounts				
EBITDA in MCHF	221	0.5%	614	-3.0%
CAPEX in MCHF	-143	-2.7%	-436	-3.8%

1) incl. intersegment revenues

2) incl. own work capitalised and other income

Other

Segment reporting as per 30.09.2023

Net revenue almost on prior year's level.

EBITDA down -33.7% YOY mainly due to one-time expenses in relation with customer projects in Q2 2023.

in MCHF	Q3 2023	Q3/Q3	30.09.2023	YOY
External revenue	108	6.9%	312	1.6%
Revenue [1)]	**269**	**3.9%**	**770**	**1.4%**
Direct costs	-21	10.5%	-61	15.1%
Indirect costs [2)]	-204	1.5%	-610	4.5%
EBITDA	**44**	**12.8%**	**99**	**-18.9%**
EBITDA as % of revenue	*16.4%*		*12.9%*	
Lease expense	-3	0.0%	-8	0.0%
EBITDAaL	41	13.9%	91	-20.2%
CAPEX	-10	25.0%	-28	27.3%
OpFCF proxy	31	10.7%	63	-31.5%
Number of employees (FTE)	+3		3'329	2.5%

1) incl. intersegment revenues
2) incl. own work capitalised and other income

Pension cost and cash payments

Higher discount rate for IFRS pension liabilities impacts EBITDA 2023 but not cash payments

in CHF mn	9M 22	9M 23	*reported* YOY	FY 22	*estimate* FY 23	*estimate* YOY
Segments' pension cost	206	205	-1	273	273	0
Pension reconciliation	45	-28	-73	53	-37	-90
Operating pension cost (EBITDA)	**251**	**177**	**-74**	**326**	**236**	**-90**
Net interest (financial result)	0	-4	-1	-1	-5	0
Total pension cost (P&L)	251	173	**-78**	325	231	**-90**
Company contributions (cash payments)	**210**	**202**	**-8**	**277**	**273**	**-4**

Operating pension cost

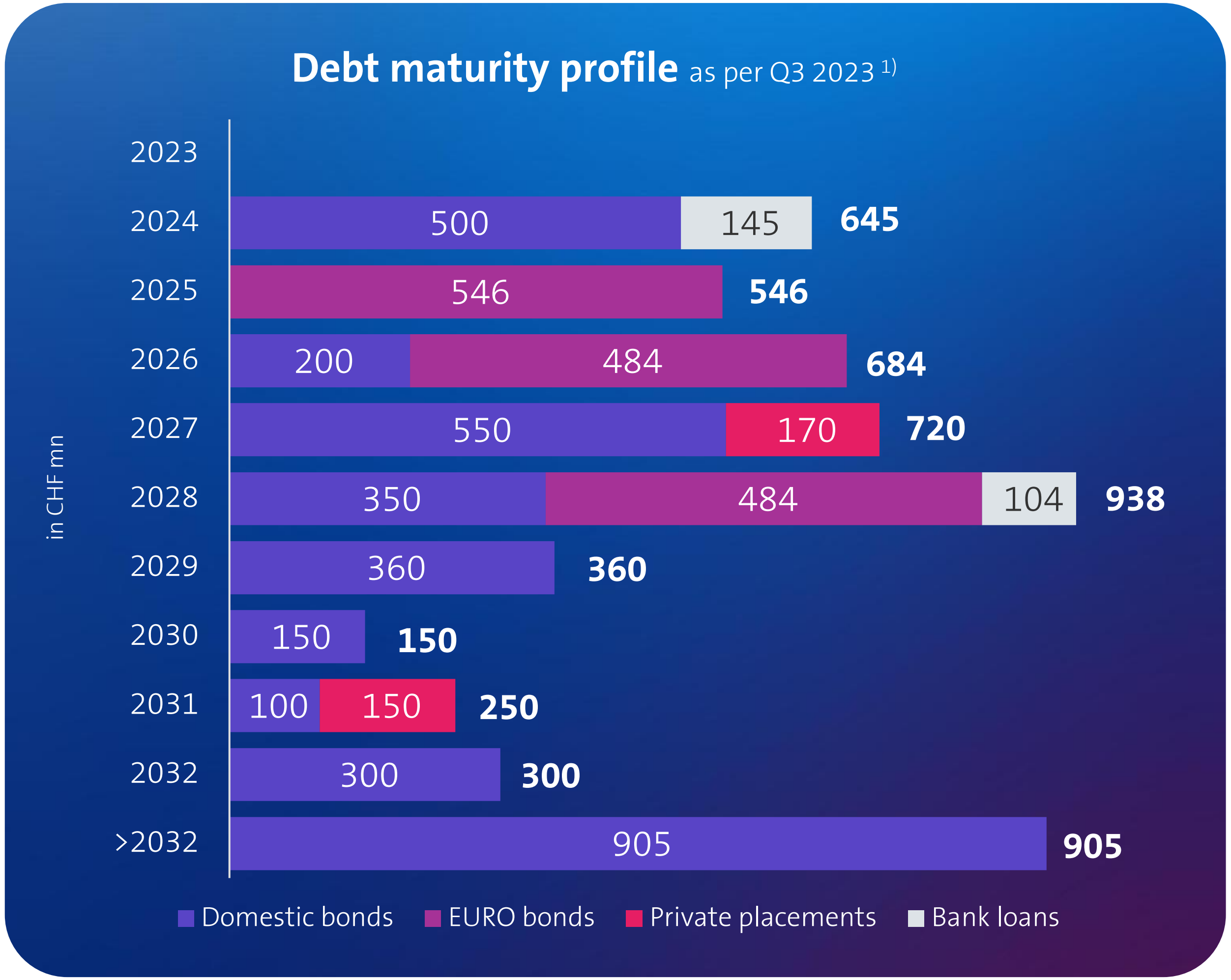
- Costs highly sensitive to changes of discount rate
- Operating pension cost FY 2023 CHF -90mn lower compared to FY 2022 because of higher discount rate

Cash payments

- Cash contributions not based on IFRS
- No impact of higher interest on cash contributions
- FY 2023 estimate: company contributions (cash payments) > operating pension cost

Well balanced and diversified maturity profile

Low interest rate thanks to high fixed share and long duration setup



- Portfolio facts as per 30.09.2023
  - 81% fixed (19% floating)
  - Ø interest rate of 1.1%
  - Ø duration of 4.8 years
- CHF 2.2bn unused committed credit lines
- Committed to strong credit ratings
  - Swisscom with one of the strongest ratings in EU Telco landscape

S&P Global Ratings: **A positive**

Moody's: **A1 stable**

1) Excl. short-term money market borrowings

Investor contact

Louis Schmid
Head Investor Relations
louis.schmid@swisscom.com
+41 58 221 62 79

Anastasia Henkel
Investor Relations Manager
anastasia.henkel@swisscom.com
+41 58 221 40 80

Cautionary statement
regarding forward looking statements

- "This communication contains statements that constitute "forward-looking statements". In this communication, such forward-looking statements include, without limitation, statements relating to our financial condition, results of operations and business and certain of our strategic plans and objectives.
- Because these forward-looking statements are subject to risks and uncertainties, actual future results may differ materially from those expressed in or implied by the statements. Many of these risks and uncertainties relate to factors which are beyond Swisscom's ability to control or estimate precisely, such as future market conditions, currency fluctuations, the behaviour of other market participants, the actions of governmental regulators and other risk factors detailed in Swisscom's and Fastweb's past and future filings and reports, including those filed with the U.S. Securities and Exchange Commission and in past and future filings, press releases, reports and other information posted on Swisscom Group Companies' websites.
- Readers are cautioned not to put undue reliance on forward-looking statements, which speak only of the date of this communication.
- Swisscom disclaims any intention or obligation to update and revise any forward-looking statements, whether as a result of new information, future events or otherwise."